# **DS presentation for CSI webinar**

Austrian Development Agency



17th May 2022

# Sustainable soy sourcing in Europe in the light of the war in Ukraine

Susanne Fromwald & Volodymyr Pugachov

# WAR IN UKRAINE

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#### WAR IN UKRAINE



#### **BLOCKADE OF PORT**

Donau Soja rubbishes claims that the 'raw material basis' for non-GM production 'has collapsed'





#### FARMING IN UKRAINE





PRESSENFORMATION: FOLGEN DES KRIEGES GEGEN DIE UKRAINE DRV-Hauptgeschäftsführer Dr. Henning Ehlers zu den Folgen des Krieges gegen die Ukraine: "Rohstoffbasis für ohne-Gentechnik-Produktion weggebrochen!"



Sources: <u>www.watson.de</u>, <u>www.raiffeisen.de</u>, <u>www.feednavigator.com</u>

Current soya situation in Europe - CSI 17.05.2022





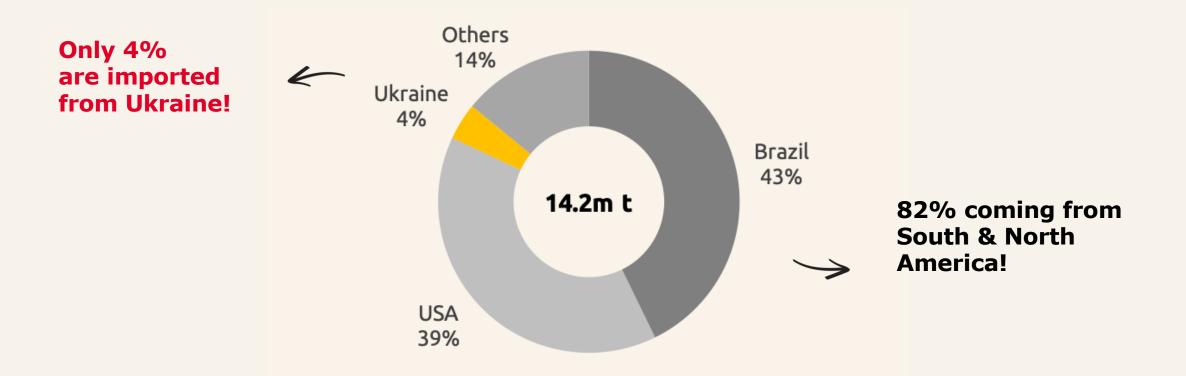
# Origin of EU imports for soybeans and meal

# **IMPORT OF SOYBEANS IN EU-27**

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Import of soybeans into EU-27, mean 2017–2021



# **IMPORT OF SOYMEAL TO EU-27**

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Import of soymeal into EU-27, mean 2017–2021







# Export volumes from Ukraine to EU, including destinations for soybeans and meal

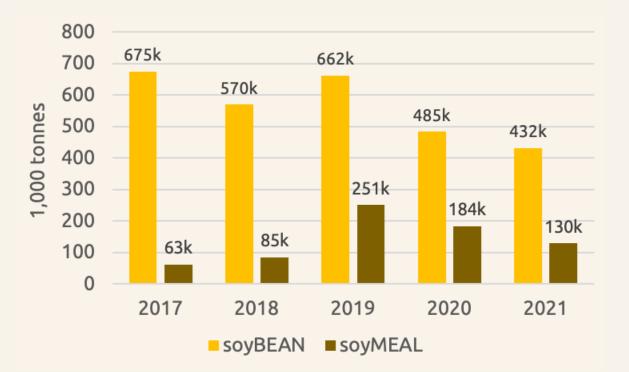
### **SOYBEAN & SOYMEAL EXPORTS FROM UKRAINE TO THE EU-27**

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#### Soybean and soymeal exports from Ukraine to the EU-27, 2017-2021

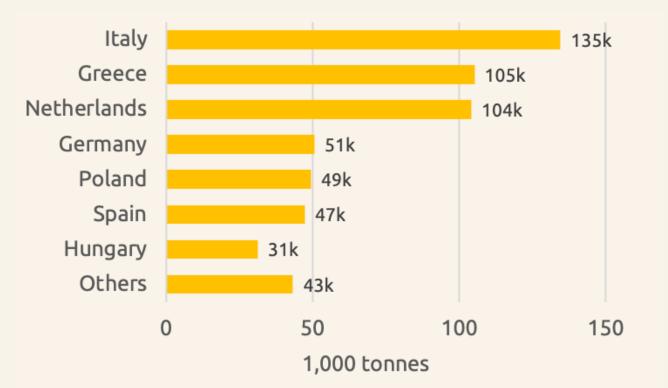


### **EXPORT OF SOY<u>BEANS</u> FROM UKRAINE TO THE EU-27**

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Export of soybeans from Ukraine to the EU-27, by destination, mean 2017-2021



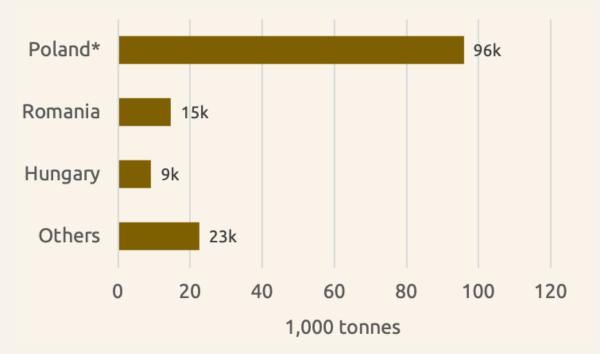
### **EXPORT OF SOYBEAN <u>MEAL</u> FROM UKRAINE TO THE EU-27**

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Export of soybean meal from Ukraine to the EU-27, by destination, mean 2017-2021



\*in 2021 data only for the period Jan-Nov was available, source: EUROSTAT data

Current soya situation in Europe – CSI 17.05.2022





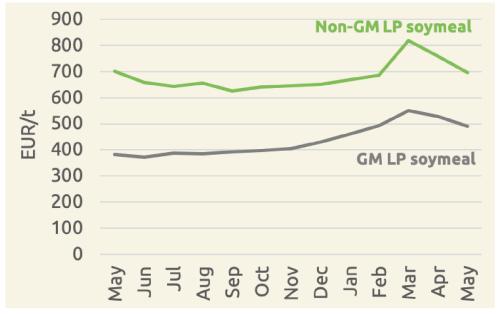
# How about premiums & prices?

# **PRICES & PREMIUMS**





Monthly avg. price of low-pro non-GM/GM soymeal in South Germany (May 2021 - May 2022)\*



\* Notes for the graph: the prices are based on price indications,

May 2022 prices are recorded until May 13.

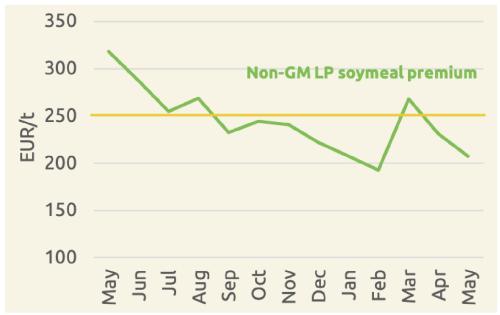
<u>Non-GM LP soymeal</u> refers to front month price development of non-GM low-pro (43.5% protein) soymeal in Straubing.

<u>GM LP soymeal</u> refers to front month price development of GM low-pro

soymeal (42% protein) in Mainz.

Source: prepared by Donau Soja

#### Monthly avg. non-GM soymeal premium development in South Germany (May 2021 - May 2022)\*



\* May 2022 prices are recorded until May 13 Source: prepared by Donau Soja

#### Current soya situation in Europe – CSI 17.05.2022

# **DS/ES SOYA BEAN MEAL PRICES**

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Non GMO soy meal 44% protein

Delivery month		Mai/Jul 22	Aug/Okt 22	Nov/Jan 23	Feb/Apr 23
North Germany*	EUROPE SOYA SOJA	727	727	715	-
South Germany*	EUROPE DONALI SOYA SOJA	713	713	700	-
Austria destination Linz*	SOVA SOJA	692	692	681	-
Hungary destination Budapest*	SOYA SOJA	673	669	662	-
Italy destination Mailand*	<mark>europe</mark> donau SOYA SOJA	710	710	680	-
North Germany destination Brake (oversea goods)**		720	737	719	719

\*Figures in €/t, carriage payed to

\*\*Figures in €/t, delivery fob ex works

Source: Agrarmarkt Informations-Gesellschaft, Bonn Verein Donausoja

#### **Exclusive information on our website!**

→ Go to: www.donausoja.org/ds-es-soya-bean-meal-prices/

In cooperation with:



# **DONAU SOJA MARKET REPORT**

💳 Austrian Development Agency



#### Monthly market report for the non-GMO market, including prices, forecasts and estimates for supply and demand



#### Want to order it?

To learn more about the terms and conditions for the subscription to the monthly market report, please feel free to contact Mr Bertalan Kruppa.



E0-27						412K						
Turkey					341k							
Belarus			194k									
Egypt		43k										
China		43k										
Lebanon	14	k										
Others		52k										
	0	100	200	300	40	0 50	00					
		1,000 tonnes										
Source: Ukrstat												

- Monthly market report
- Free of charge for DS members
- Get valuable insights about the non-GM market!

#### **OUR MARKET EXPERT:**

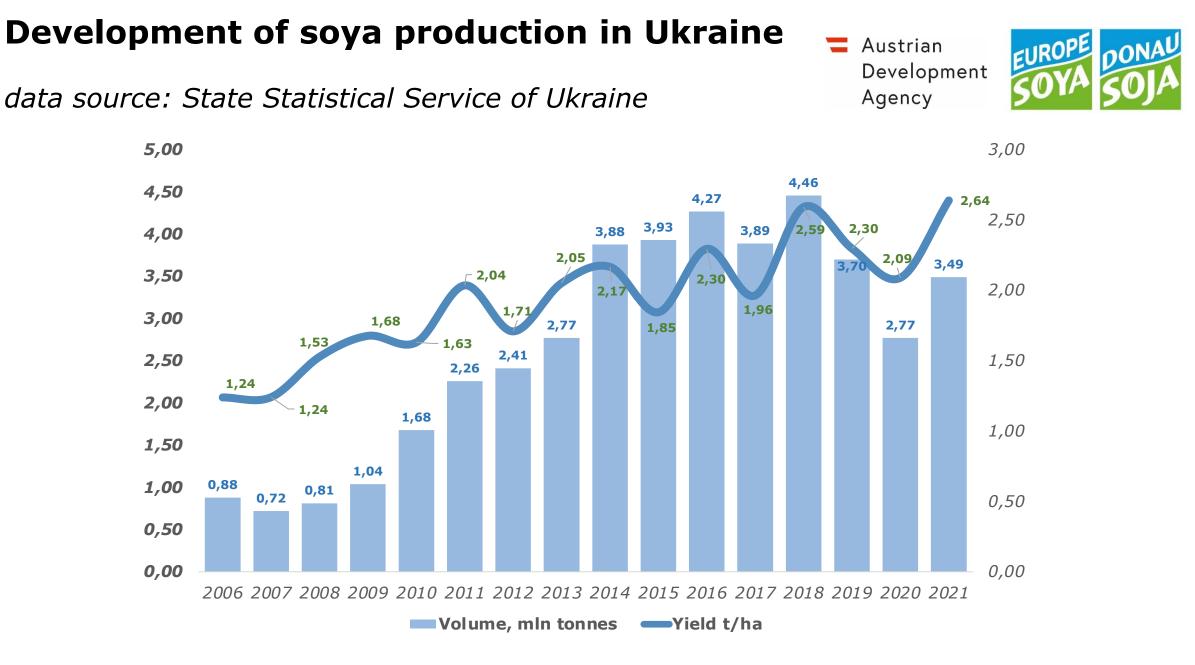


**Bertalan Kruppa** Soybean market analyst kruppa@donausoja.org





# (Sustainable) soya cultivation in Ukraine in 2022



### 16

20% to 2021). We prognose around **1.2 mln** 

Around **70% of agri-lands** is

already sown now (forecast -

Spring sowing campaign has

concentrated in **8 regions**, in

the western and central

started.

Ukraine.

Soya production is

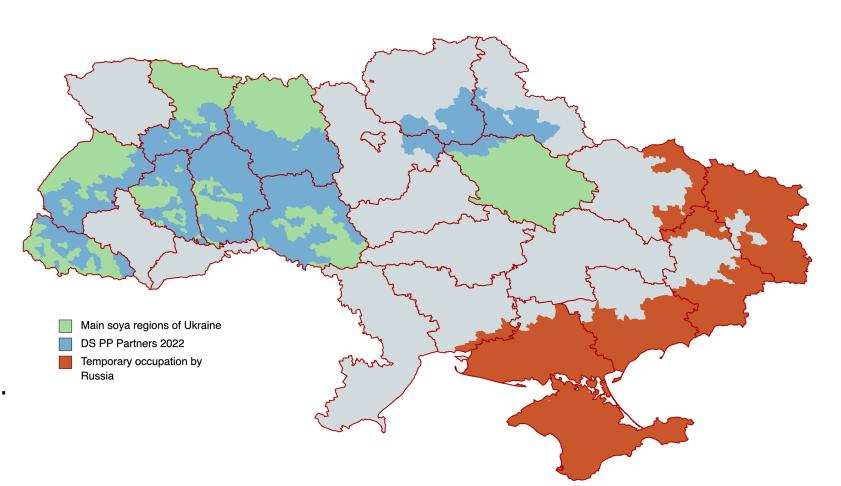
ha under soya (-11% to 2021).

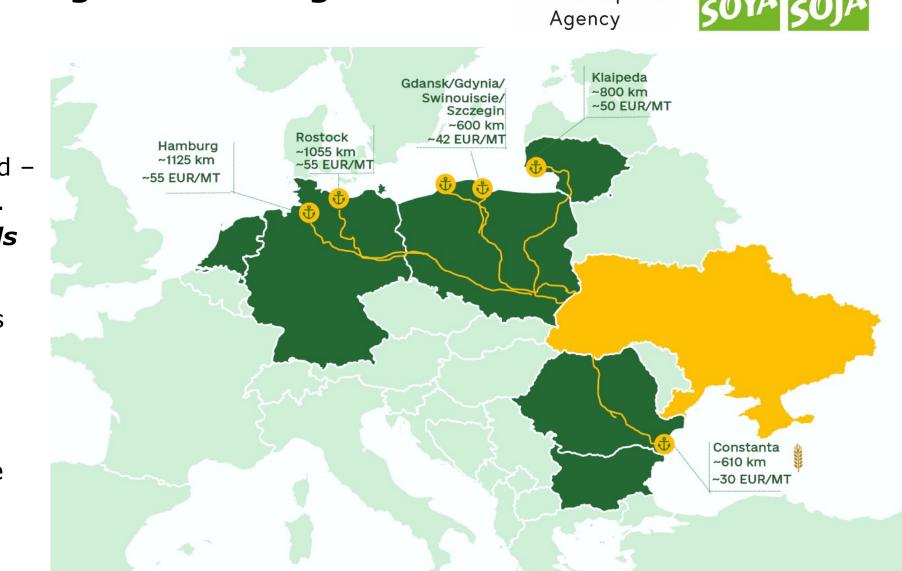
**0.9 mln ha** of soya is already sown (16<sup>th</sup> May).



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# How the war effecting Ukrainian agriculture

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Black and Azov sea ports are blocked.

Ukraine is export oriented – productions of crops (inc. soya) **4-5 times exceeds** consumption.

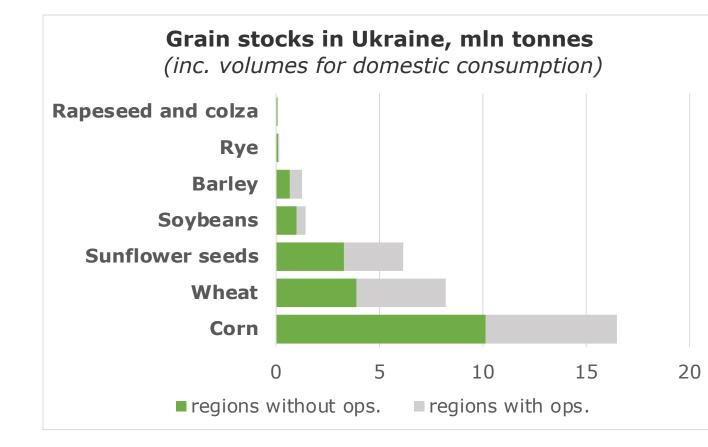
Normally Ukraine exports **4-5 mln. tonnes** per month via the ports.

**Solution:** in-land alternative routs must be developed.

# Stocks in Ukraine – need to strengthen export logistics







Total stocks in Ukraine: 33.8 mln tons In regions with warfare: 14.7 mln tonnes\*

\*data on 1<sup>st</sup> March

It is necessary to export **13-15** mln tons from harvest 2021 (excluding domestic consumption)

Expected winter harvest of 8.7 mln ha:

wheat - 27 mln tonnes barley - 4.2 mln tonnes rapeseed - 2 mln tonnes

# Challenges caused by the war in Ukraine

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To support UA producers DS is going to focus on the following:

- trainings related to farming during *limited resources* availability (seeds, fertilisers, fuel etc.);
- activities to overcome the bottleneck with export routes from Ukraine caused by military blocking of the Black Sea ports.

E.g. Donau Soja co-organised and facilitated the EU-Ukraine Ministerial discussion on challenges and opportunities of current commodities exports from Ukraine at the **Prague Karlsbourse** on 13<sup>th</sup> April 2022.

At similar discussion with Italian Government at the **Commodities Exchange in Milan** on 6<sup>th</sup> May 2022.



#### az+ Karlsbörse Prag

#### Ukraine im Mittelpunkt der Debatten

Im Rahmen des Branchentreffens informierten hochrangige Vertreter der Ukraine und der osteuropäischen Nachbarn über Pläne, die Exporte des Landes auf dem Landweg zu intensivieren. <u>Mehr ></u>

### Protein Partnership programme – increased interest from the side of the farmers

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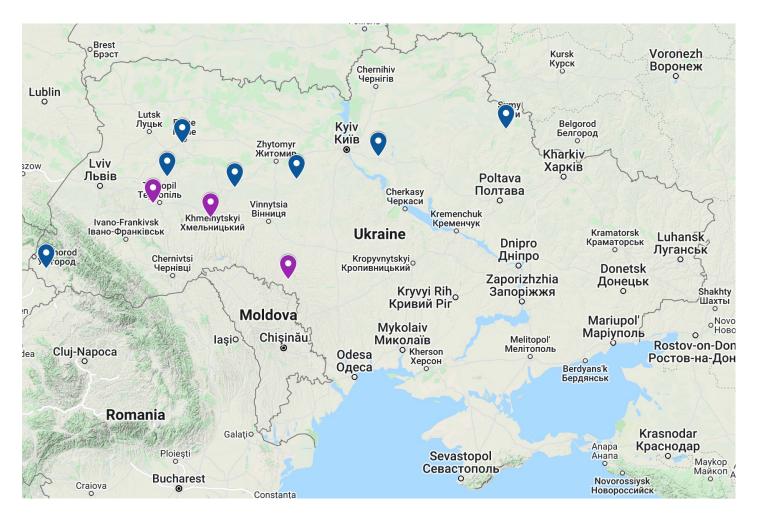
Non-GM sustainable soya volumes are developing via the Protein Partnership programme.

Participation in the Programme:

 provides additional opportunities while exporting soya to the EU;

- helps Ukrainian companies to **adapt to EU** (and beyond) sustainability requirements.

**Increased volume** of non-GM sustainable soya (certified) in Ukraine – harvest 2022 and 2021.







# Forcast soy cultivation in the EU and Europe

## **SOYBEAN AREA IN EUROPE**

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Soybean area development in Europe (2013 – 2022 forecast)



Source: Donau Soja

# **SOYBEAN AREA IN EU-27**

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#### Soybean area development in EU-27 (2013 – 2022 forecast)



Source: Donau Soja

# **SOYBEAN OUTPUT IN EUROPE**

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#### Soybean output development in Europe (2013 – 2022 forecast)



Source: Donau Soja

# **SOYBEAN OUTPUT IN EU-27**

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Soybean output development in EU-27 (2013 – 2022 forecast)



Source: Donau Soja

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## **Contacts:**

## **For further information**



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## Thank you for the attention!