DS presentation for CSI webinar

Austrian Development Agency



17th May 2022

Sustainable soy sourcing in Europe in the light of the war in Ukraine

Susanne Fromwald & Volodymyr Pugachov

WAR IN UKRAINE

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WAR IN UKRAINE



BLOCKADE OF PORT

Donau Soja rubbishes claims that the 'raw material basis' for non-GM production 'has collapsed'





FARMING IN UKRAINE





PRESSENFORMATION: FOLGEN DES KRIEGES GEGEN DIE UKRAINE DRV-Hauptgeschäftsführer Dr. Henning Ehlers zu den Folgen des Krieges gegen die Ukraine: "Rohstoffbasis für ohne-Gentechnik-Produktion weggebrochen!"



Sources: <u>www.watson.de</u>, <u>www.raiffeisen.de</u>, <u>www.feednavigator.com</u>

Current soya situation in Europe - CSI 17.05.2022





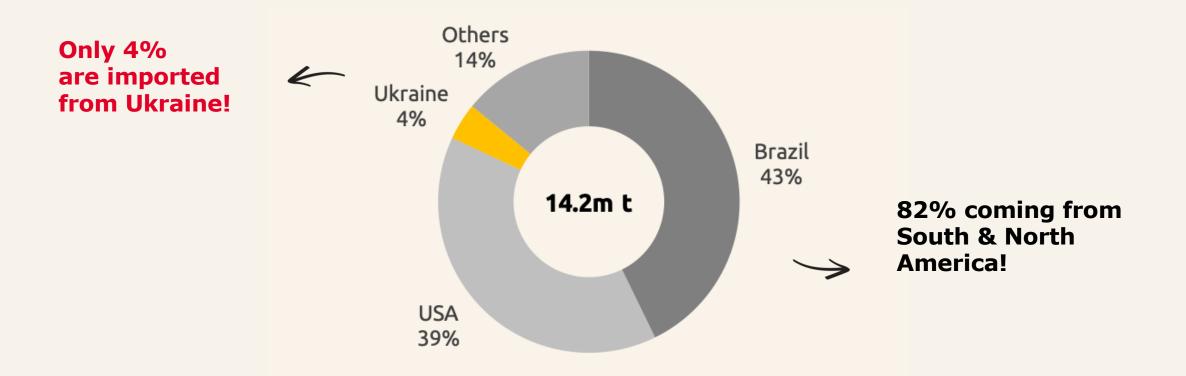
Origin of EU imports for soybeans and meal

IMPORT OF SOYBEANS IN EU-27

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Import of soybeans into EU-27, mean 2017–2021



IMPORT OF SOYMEAL TO EU-27

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Import of soymeal into EU-27, mean 2017–2021







Export volumes from Ukraine to EU, including destinations for soybeans and meal

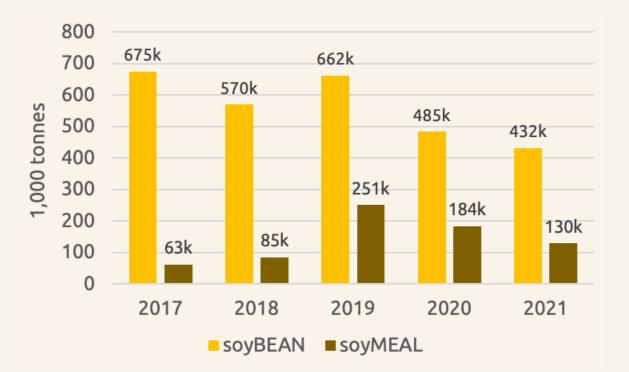
SOYBEAN & SOYMEAL EXPORTS FROM UKRAINE TO THE EU-27

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Soybean and soymeal exports from Ukraine to the EU-27, 2017-2021

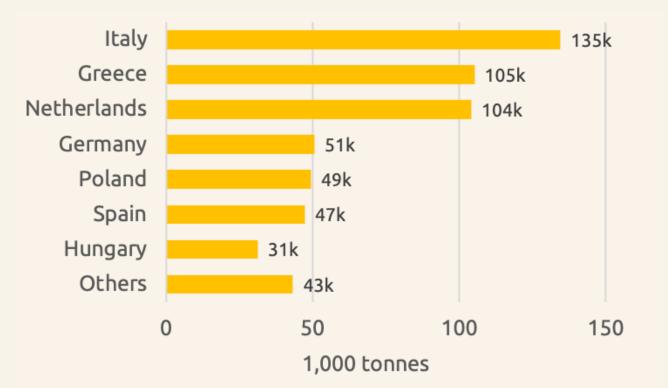


EXPORT OF SOY<u>BEANS</u> FROM UKRAINE TO THE EU-27

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Export of soybeans from Ukraine to the EU-27, by destination, mean 2017-2021



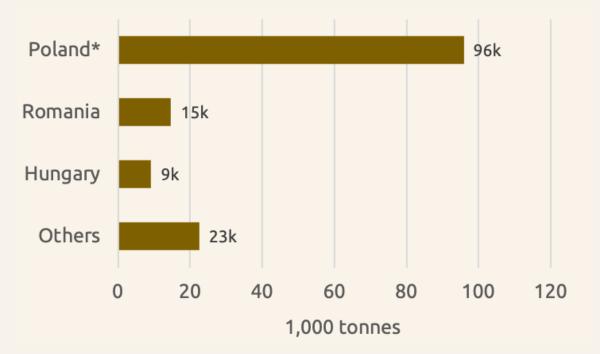
EXPORT OF SOYBEAN <u>MEAL</u> FROM UKRAINE TO THE EU-27

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Export of soybean meal from Ukraine to the EU-27, by destination, mean 2017-2021



*in 2021 data only for the period Jan-Nov was available, source: EUROSTAT data

Current soya situation in Europe – CSI 17.05.2022





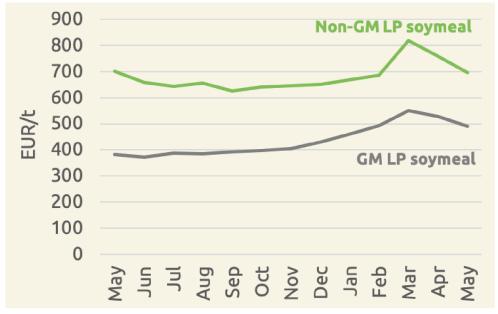
How about premiums & prices?

PRICES & PREMIUMS





Monthly avg. price of low-pro non-GM/GM soymeal in South Germany (May 2021 - May 2022)*



* Notes for the graph: the prices are based on price indications,

May 2022 prices are recorded until May 13.

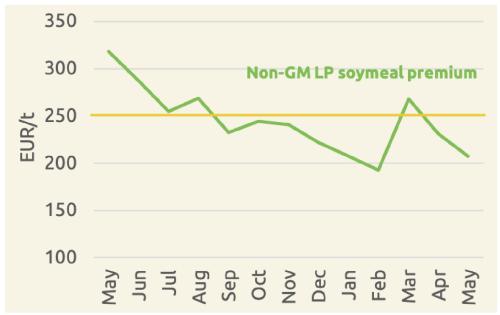
<u>Non-GM LP soymeal</u> refers to front month price development of non-GM low-pro (43.5% protein) soymeal in Straubing.

<u>GM LP soymeal</u> refers to front month price development of GM low-pro

soymeal (42% protein) in Mainz.

Source: prepared by Donau Soja

Monthly avg. non-GM soymeal premium development in South Germany (May 2021 - May 2022)*



* May 2022 prices are recorded until May 13 Source: prepared by Donau Soja

Current soya situation in Europe – CSI 17.05.2022

DS/ES SOYA BEAN MEAL PRICES

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Non GMO soy meal 44% protein

Delivery month		Mai/Jul 22	Aug/Okt 22	Nov/Jan 23	Feb/Apr 23
North Germany*	EUROPE SOYA SOJA	727	727	715	-
South Germany*	EUROPE DONALI SOYA SOJA	713	713	700	-
Austria destination Linz*	SOVA SOJA	692	692	681	-
Hungary destination Budapest*	SOYA SOJA	673	669	662	-
Italy destination Mailand*	<mark>europe</mark> donau SOYA SOJA	710	710	680	-
North Germany destination Brake (oversea goods)**		720	737	719	719

*Figures in €/t, carriage payed to

**Figures in €/t, delivery fob ex works

Source: Agrarmarkt Informations-Gesellschaft, Bonn Verein Donausoja

Exclusive information on our website!

→ Go to: www.donausoja.org/ds-es-soya-bean-meal-prices/

In cooperation with:



DONAU SOJA MARKET REPORT

💳 Austrian Development Agency



Monthly market report for the non-GMO market, including prices, forecasts and estimates for supply and demand



Want to order it?

To learn more about the terms and conditions for the subscription to the monthly market report, please feel free to contact Mr Bertalan Kruppa.



E0-27						412K						
Turkey					341k							
Belarus			194k									
Egypt		43k										
China		43k										
Lebanon	14	k										
Others		52k										
	0	100	200	300	40	0 50	00					
		1,000 tonnes										
Source: Ukrstat												

- Monthly market report
- Free of charge for DS members
- Get valuable insights about the non-GM market!

OUR MARKET EXPERT:

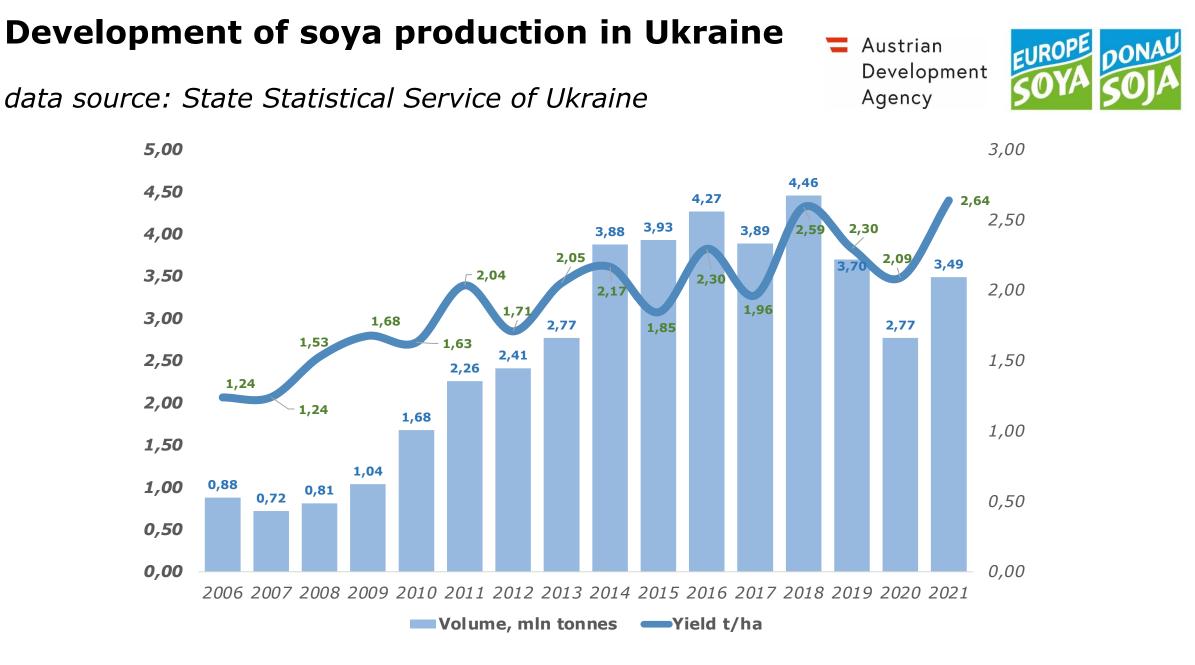


Bertalan Kruppa Soybean market analyst kruppa@donausoja.org





(Sustainable) soya cultivation in Ukraine in 2022



16

20% to 2021). We prognose around **1.2 mln**

Around **70% of agri-lands** is

already sown now (forecast -

Spring sowing campaign has

concentrated in **8 regions**, in

the western and central

started.

Ukraine.

Soya production is

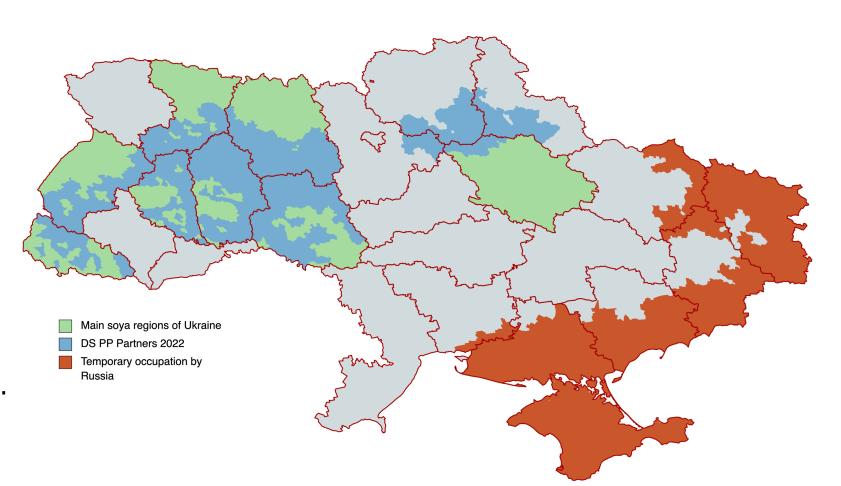
ha under soya (-11% to 2021).

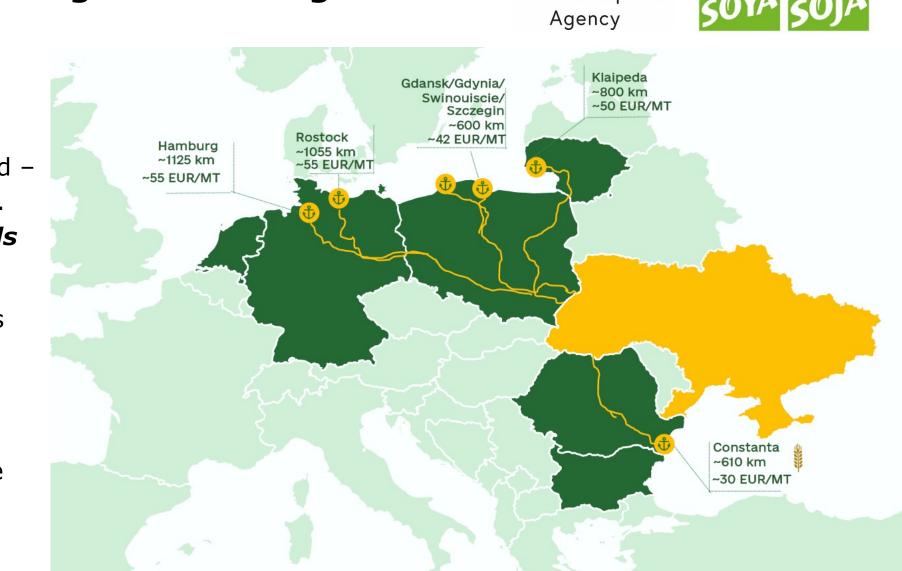
0.9 mln ha of soya is already sown (16th May).



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How the war effecting Ukrainian agriculture

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Black and Azov sea ports are blocked.

Ukraine is export oriented – productions of crops (inc. soya) **4-5 times exceeds** consumption.

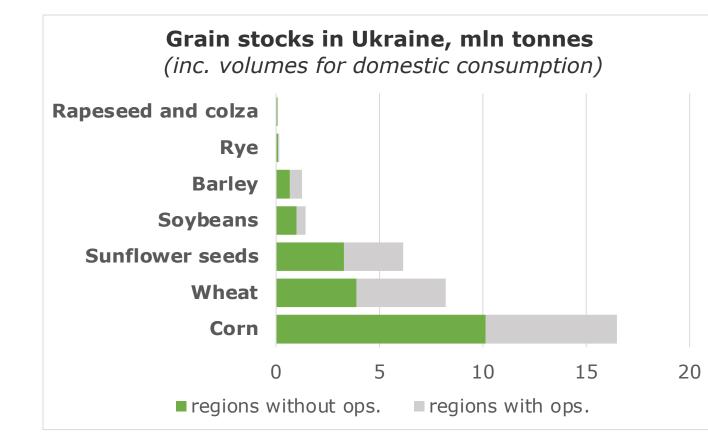
Normally Ukraine exports **4-5 mln. tonnes** per month via the ports.

Solution: in-land alternative routs must be developed.

Stocks in Ukraine – need to strengthen export logistics







Total stocks in Ukraine: 33.8 mln tons In regions with warfare: 14.7 mln tonnes*

*data on 1st March

It is necessary to export **13-15** mln tons from harvest 2021 (excluding domestic consumption)

Expected winter harvest of 8.7 mln ha:

wheat - 27 mln tonnes barley - 4.2 mln tonnes rapeseed - 2 mln tonnes

Challenges caused by the war in Ukraine

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To support UA producers DS is going to focus on the following:

- trainings related to farming during *limited resources* availability (seeds, fertilisers, fuel etc.);
- activities to overcome the bottleneck with export routes from Ukraine caused by military blocking of the Black Sea ports.

E.g. Donau Soja co-organised and facilitated the EU-Ukraine Ministerial discussion on challenges and opportunities of current commodities exports from Ukraine at the **Prague Karlsbourse** on 13th April 2022.

At similar discussion with Italian Government at the **Commodities Exchange in Milan** on 6th May 2022.



az+ Karlsbörse Prag

Ukraine im Mittelpunkt der Debatten

Im Rahmen des Branchentreffens informierten hochrangige Vertreter der Ukraine und der osteuropäischen Nachbarn über Pläne, die Exporte des Landes auf dem Landweg zu intensivieren. <u>Mehr ></u>

Protein Partnership programme – increased interest from the side of the farmers

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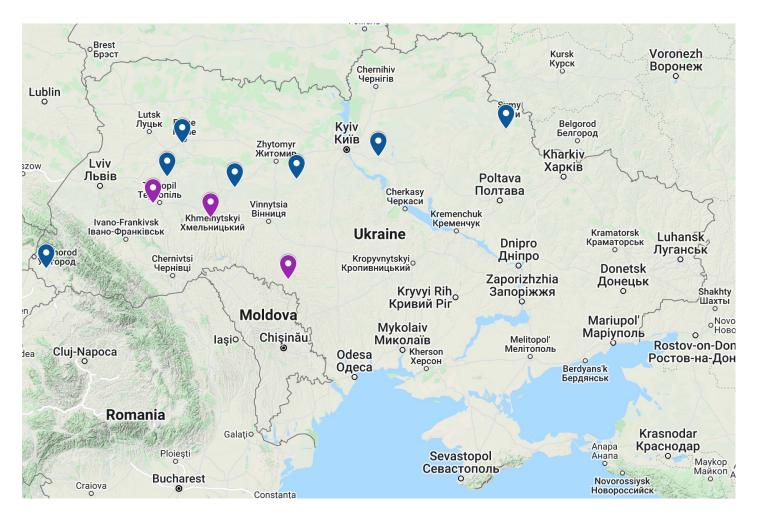
Non-GM sustainable soya volumes are developing via the Protein Partnership programme.

Participation in the Programme:

 provides additional opportunities while exporting soya to the EU;

- helps Ukrainian companies to **adapt to EU** (and beyond) sustainability requirements.

Increased volume of non-GM sustainable soya (certified) in Ukraine – harvest 2022 and 2021.







Forcast soy cultivation in the EU and Europe

SOYBEAN AREA IN EUROPE

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Soybean area development in Europe (2013 – 2022 forecast)



Source: Donau Soja

SOYBEAN AREA IN EU-27

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Soybean area development in EU-27 (2013 – 2022 forecast)



Source: Donau Soja

SOYBEAN OUTPUT IN EUROPE

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Soybean output development in Europe (2013 – 2022 forecast)



Source: Donau Soja

SOYBEAN OUTPUT IN EU-27

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Soybean output development in EU-27 (2013 – 2022 forecast)



Source: Donau Soja

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Thank you for the attention!